



## **TANA WATER WORKS DEVELOPMENT AGENCY**

**“RESERVED FOR FIRMS OWNED BY YOUTHS”**

<p><b>REGISTRATION OF FIRMS FOR PROVISION OF PRINTING OF PROMOTIONAL MATERIALS SERVICES TWWDA/PQ/018/2022-2024</b></p>
--

**CHIEF EXECUTIVE OFFICER  
TANA WATER WORKS DEVELOPMENT AGENCY  
P.O. BOX 1292-10100  
NYERI  
TEL: 061-2032282  
EMAIL: [ceo@tanawwda.go.ke](mailto:ceo@tanawwda.go.ke)  
WEBSITE: [www.tanawwda.go.ke](http://www.tanawwda.go.ke)**

**CLOSING DATE: 22<sup>nd</sup> September 2022 at 10.00 am**



TWWDA IS ISO 9001:2015 CERTIFIED

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## INTRODUCTION

- 1.1 This document has been prepared for the registration of firms wishing to apply. **The list of registered firms will be used to invite bidders to quote / tender as and when the need arises and the list will be valid for the period 2022-2024.**
- 1.2 The document includes a form for invitation for tender, instructions to candidates, and a letter of application with attached forms for candidates to complete.

**NOTE:** In order for a candidate to be registered, the bidder must meet the Qualification Criteria in Appendix 1.

## SECTION I - INVITATION FOR REGISTRATION

Registration No. TWWDA/PQ/018/2022-2024

**Registration Name: REGISTRATION OF FIRMS FOR PROVISION OF PRINTING OF PROMOTIONAL MATERIALS SERVICES**

1. Tana Water Works Development Agency (TWWDA) hereinafter referred to as “Procuring entity” intends to invite candidates for **Registration of Firms for Provision of Printing of Promotional Materials Services.**

The tender is open to all candidates as indicated in Appendix II

2. Eligible candidates may obtain hard copies of the bid documents from TWWDA’s Procurement Office during normal working hours upon payment of a Non Refundable fee of Kshs.1000 cash or Bankers cheque or download for free from the website [www.tanawwda.or.ke](http://www.tanawwda.or.ke) or **IFMIS tender portal <http://supplies.treasury.go.ke>**
3. Applications for registration must be submitted enclosed in plain sealed envelopes marked with the registration name and reference number and deposited in the **pre-qualification Box at Tana Water Works development agency, P. O. Box 1292 – 10100 Nyeri, Maji House, Baden Powel Road**, addressed to the **Chief Executive Officer, Tana Water Works Development Agency** so as to be received on or before **Thursday, 22<sup>nd</sup> September 2022 at 10.00 am.**
4. The bids will be opened immediately thereafter at the **TWWDA Boardroom** in the presence of the candidates or their representatives who choose to attend.

**CHIEF EXECUTIVE OFFICER  
TANA WATER WORKS DEVELOPMENT AGENCY  
MAJI HOUSE, BADEN POWELL ROAD  
P.O. BOX 1292- 10100  
NYERI  
TEL. NO: 061-2032282**

## SECTION II - INSTRUCTIONS TO CANDIDATES

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## SECTION II - INSTRUCTIONS TO CANDIDATES

### 2.1 Scope of Registration

The Tana Water Works Development Agency (TWWDA) hereinafter referred to as the procuring entity intends to prequalify/register candidates **Registration of Firms for Provision of Printing of Promotional Materials Services;**

2.1.1 It is expected that registration applications will be submitted to be received by the procuring entity no later than **Thursday, 22<sup>nd</sup> September 2022 at 10.00 am**

2.1.2 Registration is open to eligible firms as indicated in the appendix to instructions to candidates.

### 2.2 Submission of Application

1. Applications for registration shall be submitted in sealed envelopes marked with the registration name and reference number and deposited in the pre-qualification box at **Tana Water Works Development Agency, P. O. Box 1292 – 10100 Nyeri, Maji House, Baden Powell Road**, addressed to the **Chief Executive Officer, Tana Water Works Development Agency** so as to be received on or before **19<sup>th</sup> May 2021 at 10.00 am** so as to be received on or before **Thursday, 22<sup>nd</sup> September 2022 at 10.00 am**.

2.2.1 Tana Water Works Development Agency reserves the right to accept or reject late applications.

2.2.2 The name and mailing address of the applicant **SHALL NOT** be marked on the envelope.

2.2.3 All the information requested shall be provided in the English language.

2.2.4 Failure to provide information that is essential for effective evaluation of the applicant's qualifications or to provide timely clarification or substantiation of the information supplied may result in the applicant's disqualification;

2.2.5 The submitted documents shall be numerically and systematically paginated and All Candidates found capable of performing the contract satisfactorily in accordance with the set registration criteria shall be considered;

### 2.3 Eligible Candidates

2.3.1 This invitation for registration is open to all candidates who are eligible as defined in Kenya's Public Procurement Law and regulations and as indicated in the appendix to instructions to candidates. However, those firms that are already on TWWDA list of Registered firms for 2022-2023 are also encouraged to apply in order to continue being on the list of the Agency for the FY **2023-2024**.

- 2.3.2 The procuring entity's employees, committee members, board members, and their relatives (spouse and children) are not eligible to participate in the registration unless where specially allowed under section 55 of the PPAD Act 2015
- 2.3.3 All Candidates found capable of performing the contract satisfactorily in accordance with the set registration criteria shall be considered.

## **2.4 Qualification Criteria**

- 2.4.1 Registration will be based on meeting the minimum requirements to pass the criteria set as shown below. The declaration will be either pass or fail regarding the applicant's general and particular experience and financial position as demonstrated by the applicant's response in the forms provided in Section IV and submitted with the letter of application. The procuring entity reserves the right to waive minor deviations if they do not materially affect the capability of an applicant to perform the contract.

### **2.4.2 Qualification Criteria. (See appendix 1)**

#### **2.4.3 Litigation History**

The applicant should provide accurate information on any litigation or arbitration resulting from contracts completed or under execution over the last three (3) years. A consistent history of awards against the applicant or any partner may result in the failure of the application

## **2.5 Public Sector companies**

- 2.5.1 Any public-owned enterprise may be eligible to qualify if, in addition to meeting all the above requirements, it is also legally and financially autonomous, it operates under commercial law, and it is not a dependent agency of another public entity.

## **2.6 Conflict of Interest**

- 2.6.1 The applicant shall not be associated, nor have been associated in the past, with the consultant or any other entity that has prepared these documents. Any such association must be disclosed and may result in the disqualification of the applicant.

## **2.7 Corrupt or Fraudulent Practices**

- 2.7.1 The Procuring entity requires that bidders observe the highest standard of ethics during the procurement process and execution of contracts when used in the present regulations, the following terms are defined as follows;
- (i) "corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution; and
  - (ii) "fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the Procuring entity, and includes collusive practice among bidders (prior to or after

tender submission) designed to establish bid prices at artificial non-competitive levels and to deprive the Procuring entity of the benefits of free and open competition;

- 2.7.2 The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.
- 2.7.3 Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.



## **APPENDIX TO INSTRUCTIONS TO BIDDERS**

### **Notes on the Appendix to the Instruction to Bidders**

1. The Appendix to instructions to candidates is intended to assist the procuring entity in providing specific information in relation to the corresponding clause in the instructions to the candidates included in Section II and has to be prepared for each specific procurement;
2. The procuring entity should specify in the appendix information and requirements specific to the circumstances of the procuring entity, the goods to be procured, and any criteria/s that will apply for registration;
3. In preparing the Appendix the following aspects should be taken into consideration;
  - (a) The information that specifies and complements provisions of Section II to be incorporated
  - (b) Amendments and/or supplements if any, to provisions of Section II as necessitated by the circumstances of the goods to be procured to be also incorporated;
4. Section II should remain unchanged and can only be amended through the Appendix.
5. Clauses to be included in this part must be consistent with the public procurement law and regulations.

## Appendix to Instructions to Bidders

The following information regarding the particulars of the documents shall complement supplement or amend the provisions of the instructions to the bidders. Wherever there is a conflict between the provision of the instructions to the bidders and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to the bidders.

INSTRUCTIONS TO BIDDERS REFERENCE	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO BIDDERS
2.1.1	Registration of Firms for Provision of Printing of Promotional Materials Services  TWWDA/PQ/018/2022-2024
2.2.1	The CEO Tana Water Works Development Agency Baden Powell Road P.O. Box 1292-10100 <b>NYERI</b> <b>TEL:</b> 061-2032282 <b>Email:</b> ceo@tanawwda.go.ke
2.2.1	<i>The closing and Opening date will be on Thursday, 22<sup>nd</sup> September 2022 at 10.00 a.m.</i>
2.2.6	<i>Paginating and binding of a bid document to be as per the instructions above.</i>
2.3.1	This Registration is reserved for <b>firms owned by Youth</b>
2.3.1	<i>The already registered firms/individuals in this category, can apply for the 2023-2024 and attach a formal letter addressed to TWWDA, as a page in the submission.</i>
2.3.2/2.7	<i>Any candidate who violates this provision shall be liable to legal recourse initiated by anyone upon discovery of the violation. The whistleblower shall be fully protected under the Laws of Kenya.</i>

### SECTION III- LETTER OF APPLICATION

Date .....

To  
**Chief Executive Officer,  
Tana Water Works Development Agency  
Maji House, Baden Powell Road,  
P.O. Box 1292 – 10100 NYERI**

Ladies and/or Gentlemen

1. Being duly authorized to represent and act on behalf of \_\_\_\_\_ (*name of firm*) (hereinafter referred to as “the Applicant” ), and having reviewed and fully understood all of the pre-qualification information provided, the undersigned hereby apply to be prequalified by yourselves as a bidder for the following contract(s) under (Reg. No. and Reg. name)

Registration number	Registration name
1.	
2.	
3.	
4.	
5.	

2. **Attached to this letter are copies of original documents defining**

- (a) the Applicant’s legal status
- (b) the principal place of business and
- (c) the place of incorporation (*for applicants who are corporations*), or the place of registration and the nationality of the owners (*for applicants who are partnerships or individually-owned firms*).

3. Your Agency and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this application, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information deemed necessary and as requested by you to verify statements and information provided in this application, such as the resources, experience, and competence of the Applicant.

4. Your Agency and its authorized representatives may contact the following persons for further information.

General and managerial inquiries	
Contact 1	Telephone 1
Contact 2	Telephone 2

Personnel inquiries	
Contact 1	Telephone 1
Contact 2	Telephone 2

Technical inquiries	
Contact 1	Telephone 1
Contact 2	Telephone 2

Financial inquiries	
Contact 1	Telephone 1
Contact 2	Telephone 2

5. This application is made with the full understanding that:

- (a) Bids by the applicants will be subject to verification of all information submitted for registration at the time of bidding.
- (b) Your Agency reserves the right to:
  - amend the scope and value of any contracts bid under this project; in such event, bids will only be called from bidders who meet the revised requirements; and
  - reject or accept any application, cancel the tender process, and reject all applications
- (c) your Agency shall not be liable for any such actions and shall be under no obligation to inform the Applicant of the grounds for them

6. We confirm that if we bid, that bid, as well as any resulting contract, will be:

- a. signed so as to legally bind all partners, jointly and severally.

7. The undersigned declares that the statement made and the information provided in the duly completed application are complete, true, and correct in every detail.

Signed	Signed
Name	Name
For and on behalf of (name of Applicant)	For and on behalf of (name of partner)

Signed	Signed
Name	Name
For and on behalf of (name of Partner)	For and on behalf of (name of partner)

Signed	Signed
Name	Name
For and on behalf of (name of Partner)	For and on behalf of (name of partner)

## SECTION IV - STANDARD FORMS

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## **SECTION IV - STANDARD FORMS**

### **Notes on completion of Standard Forms**

- Application Form 1 - General information  
This form is to be completed by all applicants. Where the applicant proposes to use sub-contractors the information should be supplied in this format.
- Application Form 2- Particular Experience Record  
This form is to be completed by all applicants meeting the requirement set out in the instructions to candidates.
- Application Form 3 - Personnel Capabilities  
This form is to be completed by all applicants. It shall include specific positions essential to contract implementation. The applicants shall provide the names of at least four candidates qualified to meet the specified requirements stated for each position.
- Application Form 4- Financial Capability  
This form shall be completed by every applicant. It should contain financial information to demonstrate that they meet the requirements stated in the instructions to candidates. If necessary, separate sheets should be used to provide complete banker information. A copy of the audited balance sheet if available should be attached. The information should include a summary of actual assets and liabilities for the last five years.
- Application Form 5 - Litigation History  
This form is to be completed by all applicants including each member. It should provide information on any history of litigation or arbitration resulting from contracts executed in the last five years or currently under execution.
- The form of registration must be completed by the bidder and submitted with the registration documents. It must also be duly signed by duly authorized representatives of the bidder.
- Confidential Business Questionnaire Form - This form must be completed by the bidder and submitted with the registration documents.

## APPLICATION FORM (1)

### GENERAL INFORMATION

1.	Name of firm	
2.	Head office address	
3.	Telephone	Contact
4.	Fax	E-mail
5.	Place of incorporation/registration	Year of incorporation/registration

Nationality of owners		
	Name	Nationality
1.		
2.		
3.		
4.		
5.		



## **APPLICATION FORM (2)**

### **PARTICULAR EXPERIENCE RECORD**

Name of Applicant :

**(Attach details of experience record relevant to this registration)**

## APPLICATION FORM (3)

### PERSONNEL CAPABILITIES

Name of Applicant
-------------------

1.	Title of position Name of prime candidate Name of alternate candidate
2.	Title of position Name of prime candidate Name of alternate candidate
3.	Title of position Name of prime candidate Name of alternate candidate
4.	Title of position Name of prime candidate Name of alternate candidate

## APPLICATION FORM (4)

## FINANCIAL CAPABILITY

Name of Applicant:
--------------------

Banker	Name of banker
	Address of banker
	.....
	Telephone Contact name and title
	Fax Email

Financial information in KES.	Actual : previous two years			Projected: next two years
	1.	2.	3.	4.
1. Total assets				
2. Current assets				
3. Total liabilities				
4. Current liabilities				
5. Profits before taxes				
6. Profits after taxes				
Source of finance			Amount KES.	
1.				
2.				
3.				
4.				

## APPLICATION FORM (5)

### LITIGATION HISTORY

Name of Applicant:

Applicants should provide information on any history of litigation or arbitration resulting from contracts executed in the last five years or currently under execution.

Year	Award FOR or AGAINST Applicant	Name of client, cause of litigation, and matter in dispute	Disputed amount (current value KES.)

#### **4.1 FORM OF REGISTRATION**

Date \_\_\_\_\_  
Registration No. \_\_\_\_\_

To: \_\_\_\_\_

\_\_\_\_\_  
*[Name and address of procuring entity]*

Gentlemen and/or Ladies:

1. Having examined the registration documents including Addenda Nos. .... *[insert numbers]*, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply deliver, install and commission ( ..... *(insert equipment description)* in conformity with the said registration documents.

2. We undertake, if our document is accepted, to deliver install and commission the equipment in accordance with the delivery schedule specified in the Schedule of Requirements.

3. We agree to abide by this registration for a period of **180** *[number]* days from the date fixed for bid submission of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

4. This document, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us; Subject to the signing of the Contract by the parties.

5. We understand that you are not bound to accept the lowest or any tender you may receive.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

\_\_\_\_\_  
[signature]

\_\_\_\_\_  
[in the capacity of]

Duly authorized to sign registration for an on behalf of \_\_\_\_\_

## 4.2 CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business

You are advised that it is a serious offense to give false information on this form

### Part 1 – General:

Business Name .....  
 Location of business premises. ....  
 Plot No. .... Street/Road .....  
 Postal Address ..... Tel No. .... Fax ..... E mail .....  
 Nature of Business: .....  
 Registration Certificate No. ....  
 The maximum value of the business that you can handle at any one time – is KES. ....  
 Name of your bankers ..... Branch .....

	<p align="center"><b>Part 2 (a) – Sole Proprietor</b></p> <p>Your name in full ..... Age .....</p> <p>Nationality ..... Country of origin .....</p> <ul style="list-style-type: none"> <li>• Citizenship details .....</li> <li>• .....</li> </ul>																								
	<p align="center"><b>Part 2 (b) Partnership</b></p> <p>Given details of partners as follows:</p> <table border="1"> <thead> <tr> <th>Name</th> <th>Nationality</th> <th>Citizenship Details</th> <th>Shares</th> </tr> </thead> <tbody> <tr> <td>1. ....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>2. ....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>3. ....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>4. ....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> </tbody> </table>	Name	Nationality	Citizenship Details	Shares	1. ....	.....	.....	.....	2. ....	.....	.....	.....	3. ....	.....	.....	.....	4. ....	.....	.....	.....				
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2. ....	.....	.....	.....																						
3. ....	.....	.....	.....																						
4. ....	.....	.....	.....																						
	<p align="center"><b>Part 2 (c) – Registered Company</b></p> <p>Private or Public .....</p> <p>State the nominal and issued capital of the company-</p> <p>Nominal KES: .....</p> <p>Issued KES. ....</p> <p>Given details of all directors as follows</p> <table border="1"> <thead> <tr> <th>Name</th> <th>Nationality</th> <th>Citizenship Details</th> <th>Shares</th> </tr> </thead> <tbody> <tr> <td>1. ....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>2. ....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>3. ....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>4. ....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>5. ....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> </tbody> </table>	Name	Nationality	Citizenship Details	Shares	1. ....	.....	.....	.....	2. ....	.....	.....	.....	3. ....	.....	.....	.....	4. ....	.....	.....	.....	5. ....	.....	.....	.....
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4. ....	.....	.....	.....																						
5. ....	.....	.....	.....																						
<p>Date ..... Signature of Candidate .....</p>																									

- If a Kenya Citizen, indicate under “Citizenship Details” whether by Birth, Naturalization, or registration.

## SECTION V - QUALIFICATION CRITERIA

**QUALIFICATION CRITERIA: The applicant shall meet the following criteria**  
**EVALUATION STAGES**

### BID EVALUATION CRITERIA FOR PROVISION OF PRINTING OF PROMOTIONAL MATERIALS SERVICES

**Bidder No. .... Bidder Name .....**

1.	MANDATORY REQUIREMENTS	Yes	No	Remarks
	Submission of valid documents under listed:-			<b>THESE REQUIREMENTS ARE OPTIONAL BUT A COPY OF THE FIRM'S VALID KRA PIN CERTIFICATE IS REQUIRED</b>
	i) Valid Tax Compliance Certificate			
	ii) <b>The firm's KRA PIN certificate</b>			
	iii) Certificate of Incorporation / Registration.			
	iv) Registration with the local authority.			
	v) Must clearly indicate the physical location, mobile number/s, and landline/s applicable.			
	vi) Submit at least ONE COPY of the Registration document marked signed and stamped.			
	vii) Submit a duly `filled up` form of registration` in the format provided in this pre-qualification document, addressed to <b>Tana Water Works Development Agency</b> . The terms under the form of registration shall be valid for <b>180 days</b> .			
2	TECHNICAL AND OTHER REQUIREMENTS			
		Require d Marks	Awarded Marks	Remarks
	i. Attach a copy of the AGPO CERTIFICATE (YOUTHS)	50		
	ii) Previous dealings with TWWDA - will address issues such as:- <ul style="list-style-type: none"> <li>Late delivery (Less 5)</li> <li>Partial delivery (less 5)</li> <li>Poor quality goods/returns e.g. Counterfeit Goods (less than 5)</li> <li>NB: Those who haven't been engaged by TWWDA in the past will be exempted/score all.</li> </ul>	15		
	iii) Provide information on Telephone- landlines/mobiles, official email address, Postal Address, physical address, and contact person(s) mobile number (at least the 5 indicated key items to be presented clearly: 5 scores each)	25		
	iv) Company profile/business profile (A detailed Company/business profile attracts 5 marks)	5		
	v) Completed/filled-in Confidential Business Questionnaire to be attached (Must be complete with all the required/indicated details for each type of enterprise, any missed detail/s to attract deduction of 1 mark per omitted detail.	5		
	<b>Total Marks</b>	<b>100</b>		

**NB: A bidder shall be considered to have passed technical evaluation upon attaining 75%.**